

Milind Jadhav

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Objectives

Domestic and International Tourism. Looking for a full-time, challenging job related to Travel and Tourism and Hospitality Industry. Aiming at being part of a management team of a relatively big travel agency. With my existing knowledge I will be the right fit for this position.

Education

R. H. SAVE VIDYALAYA TARAPUR, TARAPUR

S.S.C. :- 81.45%

M. K. JUNIOR COLLEGE CHINCHANI, CHINCHANI

H.S.C. (Science) :- 55.50%

BLUE WHALE TRAVEL ACADEMY

B.Sc. in Tourism and Hospitality Management:- 62.00%

Indira Gandhi National Open University

Masters in Tourism and Hospitality Management:- Perusing

Experience

Tour Manager (March 2017 – February 2023)
Veena World Hospitality PVT. LTD.

Major sectors: - Leh-Ladakh, Jammu-Kashmir, Himachal Pradesh, Uttarakhand, Delhi, Uttar Pradesh, Assam, Meghalaya, Rajasthan, Kerala, Tamil Nadu, Karnataka, Telangana, Odisha.

Responsibilities: -

- Welcome groups of holidaymakers at their starting point and announce details of travel arrangements and stop-over points.
- Assist holidaymakers with check-in and settle them into their accommodation
- Communicate a range of information on itineraries, destinations and culture.
- Use professional knowledge to answer questions from holidaymakers and to fulfil their expectations of the tour.
- Make sure all travel arrangements run according to plan and that accommodation, meals and service are satisfactory.
- Ensure that the tour is running smoothly for individual members of the group.
- Respond to questions and offer help with any problems that arise, ranging from simple matters, such as directing a member of the group to the nearest chemist, to more serious issues, such as tracing lost baggage.
- Make contact in advance with places to stay or visit to check details and arrangements.

Senior Travel Executive (February 2023 – Current)
Travel Quail PVT. LTD.

Responsibilities: -

- Research various destinations and means of travel regarding prices, customs, weather conditions, reviews etc.
- Handling FIT and GIT customers and fulfil their requirements
- Handling sales for various Holiday Packages
- Diagnose the clients' specifications and wishes and suggest suitable travel packages or services
- Organize travels from beginning to end, through booking tickets and accommodation, securing rental transportation etc.
- Supply travellers with pertinent information and useful travel/holiday material (guides, maps, event programs etc)
- Collect deposits and balances
- Use promotional techniques and prepare promotional materials to sell itinerary tour packages
- Handle unforeseen problems and complaints and determine eligibility for money returns
- Attend conferences to maintain familiarity with tourism trends
- Create and update electronic records of clients
- Maintain relationships with key persons
- Keep financial statements and documents
- Reach the revenue and profit targets.

Certificates

Country Specialist Programs: -

Australia, United Kingdom, South Africa, Thailand, Denmark, Egypt, Iceland, Malta, Matai, Mexico, Orlando, Scotland, Spain, Sweden, Switzerland

- Airline Ticketing
- Galileo CRS Training
- Galileo GDS Certification
- French Language (B1)

Skills

- Adventure-seeker with outstanding navigational skills
- Conversational knowledge of English, Hindi and Marathi
- Vast knowledge of world geography
- High proficiency in Microsoft Office programs
- Outgoing and friendly personality
- Excellent customer service
- Excellent leadership and problem-solving abilities
- Adept with GPS navigation system
- Goal-driven and dedicated
- Ability to organize tasks effectively
- A deep passion for nature and environmental cause
- Tech savvy
- Social media and marketing

Personal Description

Interested in foreign languages. Willing to work abroad and Travel. Appreciation in achieving goals. No family or other moralistic restrictions. Willing to facilitate the educational background in achieving the objectives.

Interest and Hobbies

Travelling, Trekking, Bike Riding, Playing Cricket and Football, Graphic Designing, Listening Songs.

