#### Vicky Babu Baddi

205- Adani Electricity Staff QTRS, Kashimira R/S, Near Dahisar Check Naka, Opp Delta Garden Building, Behind WaterTank, Mira Road (East) Mumbai – 401107 9674412129

## baddivicky@gmail.com

<u>Career Objective:</u> To gain experience, work hard and strive towards the success of the company. To Support the growth and profitability of an organization that provides challenges and encourages Advancement. To constantly develop my skills and abilities thereby adding value to the organization.

### **Summary:**

- Successfully completed five seasons as Tour Manager at Kashmir, Ladakh, Andaman & Nicobar Islands, Rajasthan, Delhi, Agra, Jaipur, Kerala, Coorg & Himachal Pradesh.
- Ability to work under pressure and handle all types of customers patiently.
- Built a strong working relationship with local suppliers to facilitate smooth functioning of all tours.
- Excellent communication and rapport buildingskills.

#### PROFESSIONAL EXPERIENCE

## Adventure Education Tour & Travels. Jan 2010 to Dec 2012

### Work Profile:

• Trip Leader & Escorting with school trips, Scouts & Guide, Camping and Tracking.

# <u>Senior Tour Manager - Thomas Cook India Ltd. Oct 2013 till Jan 2015</u>

### **Achievements:**

- Solely handled a team of tour managers in Andaman, Kashmir and Ladakh.
- Awarded best Tour Manager by Thomas Cook in 2014.
- Received appreciation from customers from every group handled.

# **Work Profile:**

- Managing group tours.
- Briefing the client and making all the necessary tour arrangements in terms of transportation, Hotels and sightseeing.
- Ensuring all customers has a smooth and memorable holiday.
- Discovering new attractions and helping improve the product.
- Handling and solving tour related issues to achieve customer satisfaction.
- Managing tour finances and following up of tickets reservation for confirmation.

## Operation Executive & Tour Management – SOTC Travel Pvt. Ltd. 13th Apr. 2015 Till 13th Feb 2018

### Work Profile:

- Responsible for handling queries related to travel.
- Identifying potential clients, understanding their needs and providing them with optimum solutions.
- Managing group tours.
- Briefing the client and making all the necessary tour arrangements in terms of transportation, hotels and sightseeing.
- Ensuring all customers has a smooth and memorable holiday.
- Discovering new attractions and helping improve the product.
- Handling and solving tour related issues to achieve customer satisfaction.
- Managing tour finances and following up of tickets reservation for confirmation.

# B2B Sales &Operation Executive – NEXT Tour & Travel Pvt. Ltd. 7th May. 2018 Till 15th Feb 2019

#### Work Profile:

- Responsible for handling queries related to travel.
- Tour packages, Destination Knowledge, Quotation.
- Identifying potential clients, understanding their needs and providing them with optimum solutions.
- Managing group tours.
- Briefing the client and making all the necessary tour arrangements in terms of transportation, hotels and sightseeing.
- Ensuring all customers have a smooth and memorable holiday.
- Discovering new attractions and helping improve the product.
- Handling and solving tour related issues to achieve customer satisfaction.
- Managing tour finances and following up of tickets reservation for confirmation.

## Working as Free Lensing Tour Manager. 3rd Mar. 2019 Till Current.

• Tour Manager

## **EDUCATIONAL QUALIFICATION**

- Secondary School Certificate from St. Anthony's High School (Maharashtra State Board) in 2010
- Higher Secondary from Siddhart College, Mumbai in2012
- B.Com Graduation from Kalinga University, Chhattisgarh2016
- Certificate course of Domestic Tour Manager from Thomas Cook Centre of Learning in 2012, Mumbai

## PERSONAL DETAILS

Dateofbirth : 8th August1992

Languagesknown : English, Hindi, Marathi, and Telugu

Passportnumber :P1149075
DateofIssues :25/04/2016
Date of Exp : 24/04/2026
Place of Issue : Thane

VICKY BABU BADDI

Date: