

SADASHIV JADHAV

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OBJECTIVE:

I am willing to give total support to the organization that I am in, with my experience Capability that I have, and to upgrade my skills & knowledge to be a Winner with the Dynamic Business Challenges.

Company Name: JANA SMALL FINANCE BANK (January 2020– Present) Designation:
DIGITAL BDE – Sales & Operations

Job Summary:

- Sales and marketing and responsible to generate revenue.
- Ensuring smooth function of the group movement, which includes situation handling, corporate special requests & complaint.
- Client meeting and generate leads.

Company Name: JANA SMALL FINANCE BANK - BIDAR BRANCH

Designation: BUSINESS DEVELOPMENT EXECUTIVE. (DIGITAL - BDE) . (Jan 2020 – Till now)

Designation: Executive - Sales & Operation

Roles and Responsibilities

- e To develop a sales strategy to achieve organizational sales goals and revenues.
- Handling for the inbound sales (walk in customer for current accounts and saving, credit Card)
- Coordinating for the senior citizen (Helpdesk)
- Document verification for the customers.
- Clarifying the Doubts for the various New Schemes at bank to the customers.
- Handling complaints from the customer over Phone or Face to Face interaction.
- Pitching for other banking products and generating leads
- e Helping in documentation and checklist for various products like Account opening form, loan related documents, insurance documentation

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ACADEMIC QUALIFICATION:

- BACHOLOR OF ENGINEERING IN MECHANICAL ENGG - BHEEMANNA KHANDRE INSTITUTE OF TECHNOLOGY –Bhalki,2018-
- Completed PUC (KARNATAKA BOARD) from DAIMOND PU SCIENCE COLLEGE BHALKI, 2013-50%.
- High school from SATYANIKETAN HIGH SCHOOL BHALKI 2011 - 55%

STRENGTH:

- Quick learning capability and communicationskills
- Self-disciplined, self-motivated, confident, innovative and hardworking
- Dedicated, MotivatedFlexible
- e Able to Work with Patience andresponsibility

TECHNICALSKILLS:

- Good knowledge of MS-Office, MSWord
- EmailSkill
- Excel Cost Sheet & BasicFormulas

LANGUAGES KNOWN:

- English -Highly Proficient
- Hindi- HighlyProficient
- kannada & marathi

PERSONAL DETAILS:

Name: Sadashiv Jadhav

Father Name: Baburao Jadhav

Mother Name: Umabai B jadhav

Date of Birth: 08" September 1995

Address: Ahemadabad TQ - Bhalki Dist - Bidar 585413

Gender:Male

Status: Single

DECLARATION:

I, hereby, declare that all above information mentioned is true to the best of my knowledge.

Signature:

Place: Bidar